



REPLY TO  
ATTENTION OF

**DEPARTMENT OF THE ARMY**  
JACKSONVILLE DISTRICT CORPS OF ENGINEERS  
P.O. BOX 4970  
JACKSONVILLE, FLORIDA 32232-0019

NOV 03 2003

Contracting Division  
A-E & Construction Branch

SUBJECT: Notice of Award-Contract No. W912EP-04-C-0004

Great Lakes Dredge & Dock Company  
2122 York Road  
Oak Brook, Illinois 60523

Gentlemen:

In accordance with the terms and conditions of Solicitation No. DACW17-03-B-0017, the Government has awarded your firm Contract No. W912EP-04-C-0004, for Base Bid work (Line Items 0001 thru 0008), for Maintenance Dredging, 46-Foot Project, Entrance Channel, Cut-1N, Kings Bay, Georgia and Fernandina Harbor, Florida, Nassau County, Florida. A copy of the contract is enclosed.

As required by the solicitation, you must submit acceptable performance and payment bonds within 10 calendar days of the day you receive this notice.

This notice does not constitute authorization to commence work under the contract. A separate notice to proceed will be issued when all pre-work conditions specified in the solicitation have been satisfied.

You must acknowledge receipt of this notice in the space provided below and send your acknowledgment to this office as soon as possible. The date of acknowledgment must match the date entered in the delivery service's delivery log.

If you have any questions, please contact Katrina Denson at (904)-232-1143 or email at Katrina.L.Denson@usace.army.mil.

Sincerely,

Griselle Gonzalez  
Contracting Officer

ACKNOWLEDGMENT

Date: \_\_\_\_\_

Name/Title: \_\_\_\_\_

Signature: \_\_\_\_\_

1

<b>SOLICITATION, OFFER, AND AWARD</b> <i>(Construction, Alteration, or Repair)</i>	1. SOLICITATION NO. DACW17-03-B-0017	2. TYPE OF SOLICITATION <input checked="" type="checkbox"/> SEALED BID (IFB) <input type="checkbox"/> NEGOTIATED (RFP)	3. DATE ISSUED 03-Sep-2003	PAGE OF PAGES 1 OF 137
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**IMPORTANT - The "offer" section on the reverse must be fully completed by offeror.**

4. CONTRACT NO. W912EP-04-C-0004	5. REQUISITION/PURCHASE REQUEST NO.	6. PROJECT NO.
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7. ISSUED BY USA ENGINEER DISTRICT, JACKSONVILLE PRUDENTIAL OFFICE BLDG 701 SAN MARCO BLVD CESAJ-CT JACKSONVILLE FL 32207-8175	CODE DACW17	8. ADDRESS OFFER TO (If Other Than Item 7) CODE DACW17
TEL: FAX:	BY HAND: DELIVER TO "ISSUED BY" ADDRESS BY MAIL: USAED JACKSONVILLE, PO BOX 4970, ATTN: CESAJ-CT JACKSONVILLE FL 32232-0019	
TEL: FAX:	TEL: FAX:	

9. FOR INFORMATION CALL:	A. NAME TERRI L MCGEE	B. TELEPHONE NO. (Include area code) (NO COLLECT CALLS) 904-232-1510
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**SOLICITATION**

**NOTE: In sealed bid solicitations "offer" and "offeror" mean "bid" and "bidder".**

10. THE GOVERNMENT REQUIRES PERFORMANCE OF THE WORK DESCRIBED IN THESE DOCUMENTS (Title, identifying no., date):

MAINTENANCE DREDGING, 46-FOOT PROJECT, ENTRANCE CHANNEL (CUT-1N), KINGS BAY, GEORGIA AND FERNANDINA HARBOR, FLORIDA, NASSAU COUNTY, FL

DRAWINGS: D.O. File No. 90K-38,381, Dated April 2003, 16 SHEETS PLUS COVER

DESCRIPTION OF WORK: See page 00010-3 for Description of Work

MAGNITUDE OF CONSTRUCTION: BETWEEN \$5,000,000.00 and \$10,000,000.00

THIS SOLICITATION IS BEING ISSUED AS AN UNRESTRICTED ACQUISITION, BEING ISSUED PURSUANT TO THE SMALL BUSINESS COMPETITIVE DEMONSTRATION PROGRAM. ALL RESPONSIBLE SOURCES MAY SUBMIT A BID WHICH WILL BE CONSIDERED.

YOU MUST BE REGISTERED IN THE CENTRAL CONTRACTOR REGISTRATION (CCR) IN ORDER TO RECEIVE AN AWARD FROM THIS SOLICITATION. CALL 1-888-227-2423 FOR MORE INFORMATION. THE INFORMATION IS ALSO AVAILABLE AT WWW.CCR.GOV.

11. The Contractor shall begin performance within 30 calendar days and complete it within 110 calendar days after receiving  award,  notice to proceed. This performance period is  mandatory,  negotiable. (See SECTION 00700 .)

12 A. THE CONTRACTOR MUST FURNISH ANY REQUIRED PERFORMANCE AND PAYMENT BONDS? (If "YES," indicate within how many calendar days after award in Item 12B.) <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	12B. CALENDAR DAYS 10
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13. ADDITIONAL SOLICITATION REQUIREMENTS:

A. Sealed offers in original and 0 copies to perform the work required are due at the place specified in Item 8 by 02:00 PM (hour) local time 17 Oct 2003 (date). If this is a sealed bid solicitation, offers must be publicly opened at that time. Sealed envelopes containing offers shall be marked to show the offeror's name and address, the solicitation number, and the date and time offers are due.

B. An offer guarantee  is,  is not required.

C. All offers are subject to the (1) work requirements, and (2) other provisions and clauses incorporated in the solicitation in full text or by reference.

D. Offers providing less than 60 calendar days for Government acceptance after the date offers are due will not be considered and will be rejected.

**SOLICITATION, OFFER, AND AWARD (Continued)**  
(Construction, Alteration, or Repair)

**OFFER (Must be fully completed by offeror)**

14. NAME AND ADDRESS OF OFFEROR (Include ZIP Code) GREAT LAKES DREDGE & DOCK COMPANY 2122 YORK ROAD OAK BROOK, IL 60523  DUNS # 693-0358		15. TELEPHONE NO. (Include area code) (630) 574 3000
CODE CAGE : 1BSU5		16. REMITTANCE ADDRESS (Include only if different than Item 14)  See Item 14
FACILITY CODE		

17. The offeror agrees to perform the work required at the prices specified below in strict accordance with the terms of this solicitation, if this offer is accepted by the Government in writing within \_\_\_\_\_ calendar days after the date offers are due. (Insert any number equal to or greater than the minimum requirements stated in Item 13D. Failure to insert any number means the offeror accepts the minimum in Item 13D.)

AMOUNTS      SEE SCHEDULE OF PRICES

18. The offeror agrees to furnish any required performance and payment bonds.

**19. ACKNOWLEDGMENT OF AMENDMENTS**

(The offeror acknowledges receipt of amendments to the solicitation -- give number and date of)

AMENDMENT NO.	0001								
DATE	10/8/03								

20A. NAME AND TITLE OF PERSON AUTHORIZED TO SIGN OFFER (Type or print) W.F.Pagendarm, Vice President	20B. SIGNATURE <i>W.F. Pagendarm</i>	20C. OFFER DATE 10/17/03
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**AWARD (To be completed by Government)**

21. ITEMS ACCEPTED: SEE SCHEDULE (Items 0001 thru 0008)  
FUNDED 21 NA 2004 2020.0000 K3 2004 08 8024 43521200000 01076 3230 C7B963 \$2,123,554.00  
FUNDED 96 X 3123.0000 K3 X 08 2444 005840 96083 3230 2DLC80 \$1,000.00

22. AMOUNT \$3,033,648.00	23. ACCOUNTING AND APPROPRIATION DATA Total Amount Funded: \$2,124,554.00 Remain to be Funded: \$909,094.00
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24. SUBMIT INVOICES TO ADDRESS SHOWN IN (4 copies unless otherwise specified)	ITEM 26	25. OTHER THAN FULL AND OPEN COMPETITION PURSUANT TO <input type="checkbox"/> 10 U.S.C. 2304(c) <input type="checkbox"/> 41 U.S.C. 253(c)
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26. ADMINISTERED BY NORTH FLORIDA AREA OFFICE SUITE 201 4070 BOULEVARD CENTER DRIVE, JACKSONVILLE, FL 32206-3474 PH: (904) 232-3086	CODE K3M0E00	27. PAYMENT WILL BE MADE BY USACE FINANCE CENTER 5722 INTEGRITY DRIVE ATTN: CEFC-AO-P MILLINGTON, TN 38054-5005	CODE 10b0200
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**CONTRACTING OFFICER WILL COMPLETE ITEM 28 OR 29 AS APPLICABLE**

<input type="checkbox"/> 28. NEGOTIATED AGREEMENT (Contractor is required to sign this document and return _____ copies to issuing office.) Contractor agrees to furnish and deliver all items or perform all work, requisitions identified on this form and any continuation sheets for the consideration stated in this contract. The rights and obligations of the parties to this contract shall be governed by (a) this contract award, (b) the solicitation, and (c) the clauses, representations, certifications, and specifications or incorporated by reference in or attached to this contract.	<input checked="" type="checkbox"/> 29. AWARD (Contractor is not required to sign this document.) Your offer on this solicitation, is hereby accepted as to the items listed. This award consummates the contract, which consists of (a) the Government solicitation and your offer, and (b) this contract award. No further contractual document is necessary. Your approved subcontracting plan dated 22 Oct 03 is hereby incorporated into this contract.
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30A. NAME AND TITLE OF CONTRACTOR OR PERSON AUTHORIZED TO SIGN (Type or print)	31A. NAME OF CONTRACTING OFFICER (Type or print) Griselle Gonzalez
30B. SIGNATURE	31B. UNITED STATES OF AMERICA BY <i>Griselle Gonzalez</i>
30C. DATE	31C. AWARD DATE 3 NOV 2003

SECTION 00010A  
Line Items and Pricing Schedule

MAINTENANCE DREDGING, 46-FOOT PROJECT, ENTRANCE CHANNEL, CUT-1N,  
KINGS BAY, GEORGIA AND FERNANDINA HARBOR, FLORIDA, NASSAU COUNTY, FLORIDA

ITEM	DESCRIPTION	QUANTITY	U/M	U/P	AMOUNT
<b>BASE BID:</b>					712,970.00
0001	MOBILIZATION AND DEMOBILIZATION	1	JOB	LUMP SUM	\$ _____
0002	DREDGING CUT-1N STA. 100+00 TO STA. 220+00 (D/A-B Disposal) EXCAVATION, UNCLASSIFIED (ESTIMATED QUANTITY) (1)	175,000	CY	\$ 4.94	\$ 864,500.00
0003	DREDGING CUT-1N STA. 220+00 TO STA. 230+00 (D/A-N Disposal) EXCAVATION, UNCLASSIFIED (ESTIMATED QUANTITY) (1)	25,000	CY	\$ 2.18	\$ 54,500.00
0004	DREDGING CUT-1N STA. 220+00 TO STA. 340+00 (D/A-O Disposal) EXCAVATION, UNCLASSIFIED (ESTIMATED QUANTITY) (1)	725,000	CY	\$ 1.84	\$ 1,334,000.00
0005	TURBIDITY MONITORING	1	JOB	LUMP SUM	\$ 1,978.00
0006	ENDANGERED SPECIES OBSERVER	1	JOB	LUMP SUM	\$ 23,600.00
0007	MOBILIZATION AND DEMOBILIZATION FOR SEA TURTLE TRAWLING AND RELOCATION (5)	1	JOB	LUMP SUM	\$ 3,500.00
0008	SEA TURTLE TRAWLING AND RELOCATION (ESTIMATED QUANTITY) (5)	14	DAY	\$ 2,800.00	\$ 39,200.00
TOTAL BASE BID					3,033,648.00 \$ _____
<b>OPTION BID A:</b>					
DREDGING NORTH SETTLING BASIN STA. 177+50 TO STA. 227+50 (RANGE 1250 TO RANGE 1350)					
0009	EXCAVATION, UNCLASSIFIED (38-FOOT REQUIRED PLUS 1-FOOT ALLOWABLE OVERDEPTH) (ESTIMATED QUANTITY) (1)	59,000	CY	\$ 4.32	\$ 254,880.00
0010	EXCAVATION, UNCLASSIFIED (1-FOOT REQUIRED DEPTH ADDED TO LINE ITEM 0009 ABOVE) (ESTIMATED QUANTITY) (1)	9,000	CY	\$ 4.03	\$ 36,270.00
0011	EXCAVATION, UNCLASSIFIED (1-FOOT REQUIRED DEPTH ADDED TO LINE ITEMS 0009 AND 0010 ABOVE) (ESTIMATED QUANTITY) (1)	11,000	CY	\$ 4.03	\$ 44,330.00
0012	EXCAVATION, UNCLASSIFIED (1-FOOT REQUIRED DEPTH ADDED TO LINE ITEMS 0009 THRU 0011 ABOVE) (ESTIMATED QUANTITY) (1)	12,000	CY	\$ 4.03	\$ 48,360.00
0013	EXCAVATION, UNCLASSIFIED (1-FOOT REQUIRED DEPTH ADDED TO LINE ITEMS 0009 THRU 0012 ABOVE) (ESTIMATED QUANTITY) (1)	14,000	CY	\$ 4.03	\$ 56,420.00
0014	TURBIDITY MONITORING	1	JOB	LUMP SUM	\$ 286.00
0015	ENDANGERED SPECIES OBSERVER	1	JOB	LUMP SUM	\$ 11,000.00
0016	SEA TURTLE TRAWLING AND RELOCATION (ESTIMATED QUANTITY) (5)	1	DAY	\$ 2,800.00	\$ 2,800.00
TOTAL OPTION BID A					454,346.00 \$ _____
TOTAL BASE BID PLUS OPT. BID A					3,487,994.00 \$ _____

\*\*NOTES: SEE PAGE 00010A-2

MAINTENANCE DREDGING, 46-FOOT PROJECT, ENTRANCE CHANNEL (CUT-1N),  
KINGS BAY, GEORGIA AND FERNANDINA HARBOR, FLORIDA, NASSAU COUNTY, FLORIDA

Description of Work: Project work consists of removing shoals along the Entrance Channel Cut-1N. The contract will require the removal of approximately 175,000 cubic yards (cy) of material from Cut-1N between Station 100+00 and Station 220+00 with beach placement at the designated beach disposal area located along the beach at the north end of Fernandina Beach (approximately 4 miles from the project site). The contract will also require the removal of approximately 25,000 cy of material from Cut-1N between Station 220+00 and Station 230+00 (north half of channel) with placement in the designated nearshore disposal area, D/A-N, located approximately 7 miles from the project site. Finally, the contract will require the removal of approximately 725,000 cy of material from Cut-1N between Station 220+00 and Station 230+00 (south half of channel) and Station 230+00 and Station 340+00 with placement in the designated ocean disposal area, D/A-O, located approximately 12 miles from the project site. Total quantity of material to be dredged is approximately 925,000 cy. There is an optional bid item A to dredge the north settling basin in 1 foot increments beginning at -38 foot required depth up to a maximum required depth of ~~-42~~-43 feet. Hopper Dredges only will be allowed to bid on this contract and the hopper dredge will only be allowed to work during the period of 15 December 2003 through 14 March 2004. ~~28~~ February: Work also includes sea turtle trawling and relocation, turbidity monitoring and endangered species monitoring. **U S Coast Guard certification is required for this project. The Base Bid must be completed by 29 February 2004, and Option Bid A must be completed by 14 March 2004, if awarded.**

## MEMORANDUM FOR CESAJ-CT-C

SUBJECT: Review of Subcontracting Plan, DACW17-03-B-0017, Maintenance Dredging, 46-Foot Project, Entrance Channel, Cut-1N, Kings Bay, Georgia and Fernandina Harbor, Florida, Nassau County, Florida

1. The subcontracting Plan submitted by Great Lakes Dredge & Dock Company has been reviewed.

2. Subcontracting dollars and percentages are listed below:

	<u>BASE</u>	<u>OPTION BID A</u>
A. Contract Amount	\$3,033,648.00	\$454,346.00
B. Total to be subcontracted	\$ 487,930.00 16.1%	\$ 88,166.80 19.4%
C. Break down of subcontract dollars by size/type firm:		
Large	\$ 134,669.00 27.6%	\$ 24,334.80 27.6%
Small	\$ 353,261.00 72.4%	\$ 63,832.00 72.4%
Small Disadvantaged Business	\$ 50,745.00 10.4%	\$ 9,169.00 10.4%
Woman-owned	\$ 52,696.00 10.8%	\$ 9,522.00 10.8%
HUBZone	\$ 15,126.00 3.1%	\$ 2,733.00 3.1%
Veteran-Owned	\$ 19,517.00 4.0%	\$ 3,527.00 4.0%
Service-Disable Vet Owned	\$ 14,638.00 3.0%	\$ 2,645.00 3.0%

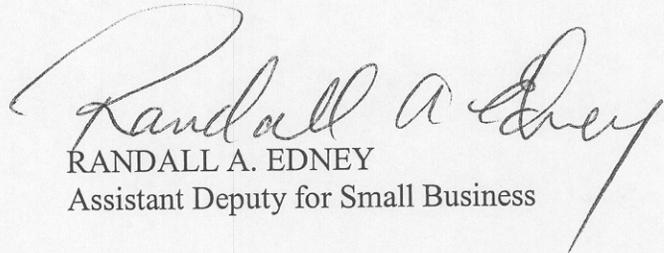
3. The subcontract plan contains all the elements required by FAR 52.219-9 and FAR 19.704. The company's subcontract goals are in compliance with the minimums established in the solicitation and thus their small disadvantaged business subcontract goal is 10% in compliance with the minimum requirement of 5% for Contracting Officer approval (DFARS 219.705-4). The total score given to this plan is 78, which exceeds the minimum score of (70 points) requirement for approval by the Contracting Officer (AFARS 5119.705-4).

CESAJ-SB-W (715qq)

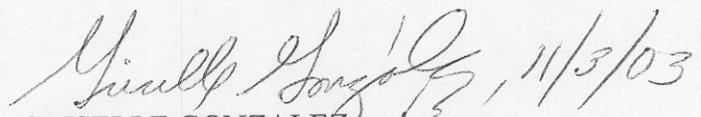
SUBJECT: Review of Subcontracting Plan, DACW17-03-B-0017, Maintenance Dredging, 46-Foot Project, Entrance Channel, Cut-1N, Kings Bay, Georgia and Fernandina Harbor, Florida, Nassau County, Florida

4. The Small Business Administration Procurement Center Representative has authorized award without review comments.

5. Based on the above information, I recommend Contracting Officer approval of subject plan.

  
RANDALL A. EDNEY  
Assistant Deputy for Small Business

Subcontracting Plan is hereby: Approved  Disapproved

  
GRISELLE GONZALEZ  
Contracting Officer



**Great Lakes  
Dredge & Dock  
Company**

2122 YORK ROAD  
OAK BROOK, IL USA 60523-1981  
TEL: 630-574-3000

October 23, 2003

US Army Corps of Engineers  
Jacksonville District  
701 San Marco Boulevard  
Jacksonville, FL 32207

Attention: Griselle Gonzalez  
Contracting Officer

Reference: DACW17-03-B-0017  
Maintenance Dredging  
46-Foot Project  
Entrance Channel (Cut 1-N)  
Kings Bay, Georgia and  
Fernandina Harbor, Florida  
Nassau County, Florida

Dear Ms Gonzalez:

Please find the enclosed Small Business Plan for the above referenced Solicitation. Feel free to contact us if any additional Pre-award information is required.

Sincerely,

GREAT LAKES DREDGE & DOCK COMPANY

William A. Murchison  
Project Manager



## SMALL BUSINESS SUBCONTRACTING PLAN

**CONTRACTOR:** Great Lakes Dredge & Dock Company  
**ADDRESS:** 2122 York Road  
Oak Brook, IL 60523

**Date:** October 22, 2003

**SOLICITATION NUMBER:** DACW17-03-B-0017

**PROJECT:** Maintenance Dredging, 46-Foot Project, Entrance Channel, Cut-1N, Kings Bay, Georgia and Fernandina Harbor, Florida, Nassau County, Florida, Construction Solicitation & Specifications.

### STATEMENT OF CORPORATE POLICY

The following, with any attachments, is hereby submitted as a Subcontracting Plan to satisfy the applicable requirements as set forth in the above-mentioned solicitation. Reference (Construction/Service) Contract Clause No. FAR 52.219.9, "Small Business Subcontracting Plan (Oct. 2001) ALT.I (OCT. 2001)."

Great Lakes Dredge & Dock Company as contractor for the United States Army Corps of Engineers, understands clearly the government's requirements, that the successful large business prime contractor provide the maximum practical opportunity for Small, HUBZone, Small Disadvantaged, Women-Owned, Veteran-Owned and Service-Disabled Veteran-Owned Small Business concerns to participate in the performance of the contract's subcontracting program.

Great Lakes Dredge & Dock Company is committed, as a corporate policy, to compliance with both, the principle of government regulation, dealing with the issue of Small Businesses (SB), HUBZone Small Businesses (HUB), Small Disadvantaged Businesses (SDB), Veteran-Owned Small Businesses (VET), Women-Owned Small Businesses (WOSB), Service-Disabled Veteran-Owned Small Businesses (SDVOSB) and Historically Black Colleges/Minority Institutions (HBCU/MI's) subcontracting.

The Subcontracting Plan, which follows, details our commitments in this regard.

1. Type of plan

X Individual plan (All elements developed specifically for the contract and applicable for the full term of this contract).

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\_\_\_\_\_ Master plan (Goals developed for this contract; all other elements standard; must be renewed annually).

\_\_\_\_\_ Commercial products plan (Contractor sells large quantities of off-the-shelf commodities to many Government agencies. Plans/goals negotiated by a lead agency company-wide basis rather than for individual contracts. Plan effective only during year approved. Contractor must provide copy of lead agency approval).

2. Goals

- a. Total estimated dollar value of all planned subcontracting i.e., with all types of organizations under this contract, is \$576,097.00.
  - b. Total estimated dollar value and percentage of planned subcontracting with small business concerns: \$417,094.23, - 72.4%.
  - c. Total dollars planned to be subcontracted to Small Disadvantaged Business Concerns: \$59,914.09, - 10.4%. This amount includes Historical Black Colleges/Minority Institutions (HBCU/MI). SDB Firms we have listed may or may not be a potential need for this project. We will continue to make use of SBA's Pro-Net to further search for these SDB firms, as well as all other search methods of Small Business identification. (SEE APPENDIX).
  - d. Total dollars planned to be subcontracted to Women-Owned Small Business Concerns: \$62,218.48, - 10.8%.
  - e. Total dollars planned to be subcontracted to HUBZone Small Business Concerns: \$17,859.01, - 3.1%. HUBZone Firms listed may or may not be a potential need for this project. We will continue searching for new emerging HUBZones that come to SBA's or our attention. We will also try to encourage Small Businesses who qualify to obtain their HUBZone certification. (SEE APPENDIX).
  - f. Total dollars planned to be subcontracted to Veteran-Owned Small Business Concerns: \$23,043.88, - 4%. (SEE APPENDIX).
  - g. Total dollars planned to be subcontracted to Service Disabled Veteran-Owned Small Business Concerns: \$17,282.91, - 3%. We will continue search efforts to identify potential SDVOSBs.
3. Indirect and overhead costs have not been included.
4. All products and/or services to be subcontracted under this contract, with the types of organizations supply them: (i.e., LARGE BUSINESS, SMALL BUSINESS, SMALL DISADVANTAGED BUSINESS, HUBZone SMALL BUSINESS, WOMEN-

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**OWNED SMALL BUSINESS, VETERAN-OWNED SMALL BUSINESS and SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS).**

a. Subcontracted Product/Svc

	LB	SB	SDB	WOSB	HUBZ	VOSB	SDVOSB
Fuel	X	X					
Supplies/Small Stores		X	X	X	X	X	X
Marine Supply/Hardware	X	X	X	X	X	X	X
Environmental Monitoring		X	X	X	X	X	X
Endangered Species Observers		X	X	X	X	X	X

- b. We intend to continue the use of our known SB/SDB/WOSB/HUB/VET/SDVOSB concerns in the categories above and will make every effort to expand this list. We are training our field office managers in the company purchasing authorities.

5. The following methods are used in developing the subcontracting goals.
- Subcontracting plan prior percentages..
  - Availability of vendors in various geographic locations as indicated by prior experience.
  - Availability of vendors in project locations, which could increase the number of SB/SDB/WOSB/HUB/VET/SDVOSB/HBCU/MI, sources to award subcontracts.
6. Potential sources are identified as follows:
- Existing company's vendor list.
  - Advertisements are run in local newspaper.
  - Make maximum use of the new SDB/WOSB/HUB/VET/SDVOSB/HBCU/MI names received from the sources listed.
  - New SB/SDB/WOSB/HUB/VET/SDVOSB/HBCU/MI letters received from SBA and individual businesses.
  - Seek out, through their own industry contacts, new and capable SB/SDB/WOSB/HUB/VET/SDVOSB/HBCU/MI suppliers and technical support
  - Attend small and minority business conferences and trade fairs. The following are Small Business Conferences that we have participated in as exhibitor are:
    - December 11, 2001 – USACE New Orleans, LA
    - June 13, 2002 – USACE Jacksonville, FL
    - June 26, 2002 – USACE New York, NY & NY Port Authority
    - October 11, 2002 – USACE Portland, OR & MBOC
    - June 11, 2003 – USACE-North Atlantic Division -5<sup>th</sup> Annual Small Business Conference
7. Program Administrator  
 The following employee will administer this Subcontracting Plan For Great Lakes Dredge & Dock Company.  
 Name: Norma Alberts  
 Title: Contract Plans Administrator

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Address: 2122 York Road  
Oak Brook, IL 60523 Telephone: (630) 574-3023

Duties: This employee has general overall responsibility for Great Lakes Dredge & Dock Company's subcontracting program, i.e., developing, preparing and executing individual subcontracting plans and monitoring performance relative to the requirements of this particular plan. These duties include, but are not limited to, the following activities:

- a. Developing and promoting company-wide policy initiatives that demonstrate the company's support for awarding contracts and subcontracts to Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Business concerns and assure that Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses are included on the source lists for solicitation for products and services they are capable of providing;
- b. Developing and maintaining bidder's lists of Small, Small Disadvantaged, Women-Owned, HUBZone Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses concerns from all possible sources;
- c. Ensuring periodic rotation of potential subcontractors on bidder's lists;
- d. Ensuring that procurement "packages" are designed to permit the maximum possible participation of Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses;
- e. Make arrangements for the utilization of various sources for the identification of Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses, such as the SBA's Pro-Net System, the National Minority Purchasing Council Vendor Information Service, the Office of Minority Business Data Center in the Department of Commerce and the facilities local small business, minority and women's associates and contact with Federal agency's Small and Disadvantaged Business Utilization Specialist (SADBUS).
- f. Overseeing the establishment and maintenance of contract and subcontract award records;
- g. Attending or arranging for the attendance of company counselors at Business Opportunity Workshops, Minority and women Owned Small Business enterprise seminars. Trade Fairs, Procurement Conferences, etc;
- h. Ensure Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses

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concerns are made aware of subcontracting opportunities and how to prepare responsive bids to the company;

- i. Conducting or arranging for the conduct of training for purchasing personnel regarding the intent and impact of Public Law 95-507 on purchasing procedures;
- j. Monitoring the company's performance and making any adjustments necessary to achieve the Subcontract plan goals;
- k. Preparing and submitting timely, required subcontract reports;
- l. Coordinating the company's activities during the conduct of compliance review by Federal agencies.

8. Equitable Opportunity

Great Lakes Dredge & Dock Company will maintain an open door policy to all suppliers wishing to participate and emphasis is continually placed on locating additional Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Business Concerns. This will be accomplished through our outreach efforts as follows:

- a. Contacts with small, minority and women-owned small business trade associations.
- b. Contacts with business development organizations.
- c. Attendance at small, minority and women-owned small business procurement conferences and trade fairs.
- d. Develop a unique outreach program that will include the use of Historical Black Colleges and Universities and Minority Institutions (HBCU/MI) in nontraditional areas such as technical assistance and marketing applications. Set-aside acquisitions for exclusive HBCU/MI participation maybe used if project needs technical assistance, which higher educational institutions can provide.
- e. Utilizing newspaper and magazine ads to encourage new sources. Sources will be requested from SBA's Pro-Net system.
- f. The following internal efforts will be made to guide and encourage buyers:
  1. Workshop, seminars and training programs will be conducted.
  2. Activities will be monitored to evaluate compliance with this subcontracting plan.

Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Business Concern source lists, guides and other data identifying Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small

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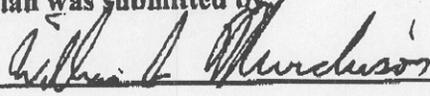
Businesses and Service-Disabled Veteran-Owned Small Business Concerns will be maintained and utilized by Buyers in soliciting subcontracts.

9. Flow-Down Clause  
Great Lakes Dredge & Dock Company agrees to include the provisions under FAR 52.219-8, "Utilization of Small Business Concerns" in all subcontracts that offer further subcontracting opportunities. All subcontractors, except small business concerns, that receive subcontracts in excess for \$500,000 (\$1,000,000 for construction) must adopt and comply with a plan similar to the plan required by FAR 52.219-9, "Small Business Subcontracting Plan" (FAR 19.708 (b)).
10. Reporting and Cooperation  
The contractor gives assurances of (1) cooperation in any studies or surveys that may be required; (2) submission of periodic reports which show compliance with subcontracting plan; (3) submission of Standard Form (SF) 294, "Subcontracting Report for Individual Contracts" and SF-295, "Summary Subcontract Report" in accordance with the instructions on the forms; and (4) ensuring that large business subcontractors with subcontracting plans agree to submit Standard Forms 294 and 295.
11. Record Keeping  
The following is a recitation of the types of records that Great Lakes Dredge & Dock Company will maintain to demonstrate the procedures adopted to comply with the requirements and goals in the subcontracting plan. These records will include, but not be limited to the following:
  - a. Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Business concerns, lists of guides and other data identifying such vendors;
  - b. Organizations contacted in an attempt to locate Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Business sources;
  - c. On a contract-by-contract basis, records on each subcontract solicitation resulting in an award of more than \$100,000 indicating (1) whether Small Business concerns were solicited, and if not, why not; (2) whether Small Disadvantaged Business concerns were solicited, and if not, why not; (3) whether Women-owned Small Business concerns were solicited, and if not, why not; (4) whether HUBZone Small Business concerns were solicited, and if not, why not; and (5) whether Veteran-Owned Small Business concerns were solicited, and if not, why not; and (6) whether Service-Disabled Veteran-Owned Small Business concerns were solicited, and if not, why not; and (7) if applicable, the reason that the award was not made to a small business concern;
  - d. Records to support other outreach efforts, e.g., contacts with small, minority and women owned small business trade associations, attendance at small, minority and women owned small business procurement conference and trade fairs;

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- e. Records to support internal guidance and encouragement provided to buyers through (1) workshops, seminars, training programs, incentive awards; and (2) monitoring of activities to evaluate compliance; and
- f. On a contract-by-contract basis, records to support subcontract award data including the name, address and business size of each subcontractor. (This item is not required on a contract-by-contract basis for company or division-wide commercial plans).
- g. Additional records: none.

**This subcontract plan was submitted by:**

**Signature:** 

**Typed Name:** William A. Murchison

**Title:** Project Manager

**Date Prepared:** October 22, 2003

**Phone Number:** (630) 574-3000

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### **Appendix**

We utilized the SBA Pro-Net database, SubNet, CCR, VOSB Website, Great Lakes Company Vendor Data, and recent/past previous project information to help in identify potential Small Business Firms able to supply goods/services for the needs of this project.

Please see our Sub-Net ad we plan to place if awarded this project and our listing of potential Small Firms.

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## **SBA SUB-NET Solicitation**

**Prime's Name:** Great Lakes Dredge & Dock Company  
**Contact:** Norma Alberts / 33063  
**Address:** 2122 York Road  
Oak Brook, IL 60523

**Phone:** (630) 574-3023  
**FAX:** (630) 574-2980  
**Email:** [njalberts@gldd.com](mailto:njalberts@gldd.com)  
**SIC Code:** 1629  
**NAICS Code:** 234990

**Description:** Marine Construction Firm seeks all types Small Business (SB, WOSB, SDB, HUBZone, VOSB & SDVOSB) in the vicinity of Kings Bay, GA and Fernandina Hbr, FL. Potential Opportunities: Industrial Supplies, Marine Hardware, Welding Supply & Machine-Repair Shop. For consideration, please mail us your catalogue.

**Sol. Number:** DACW17--03-B-0017  
**Last Bid Date:** Yet to be determined.  
**Time:**  
**Reserved for SB:** Y

DACW17-03-B-0017 KingsBay,GA Fernandina Harbor, FL

Great Lakes Dredge/Dock Co. - Listing of potential Small Bus Firms - OCT-03

BusSize	Company	Description
<b>HUBZ/SDB</b>		
	<b>Caribe Electronics LTD Inc</b> 2730 US1 South, Unit M St Augustine FL 32086- (904) 797-5245	<i>*Woman-Owned SDB Broadline Electronic Component Distributor. They provide Electronic Components, including: WaterProof Connectors, Wire &amp; Cable... and other electronic parts.</i>
<b>HUBZ/SDVSB</b>		
	<b>HT Marine Services, Inc</b> 4365 HIGHWAY 77 STE 300 Chipley FL 32425- (850) 773-1978	<i>Commercial Diving, Hydrostatic Testing DOT, Golf Course Wet Well Sand Removal</i>
<b>HUBZone/WOSB</b>		
	<b>Divcon</b> 1830 Esplanade Ave New Orleans LA 70116- (504) 822-9338	<i>Underwater Diving Services</i>
<b>SB</b>		
	<b>Coastwise Consulting</b> 173 Virginia Ave Athens GA 30601- (706) 543-6859	<i>Gld#13265 Turtle Observing, Environmental Monitoring.</i>
<b>SB</b>		
	<b>Atlantis on Amelia</b> 3420 S Fletcher Ave Fernandina Beach FL 32034- (904) 261-4400	
<b>SB</b>		
	<b>Amelia Island Lodging</b> 2160 C Sadler Rd Fernandina Beach FL 32034-	
<b>SB</b>		
	<b>Amason's Portable Toliets &amp; Holding Tanks</b> 130 College Dr Orange Pk FL 32065- (904) 276-4828	

<b>BusSize</b>	<b>Company</b>	<b>Description</b>
SB	<b>Coomes Oil &amp; Supply</b> PO BOX 175 St. Augustine Beach FL 32085- <b>(904) 829-2251</b>	<i>Gld#14136 Fuel</i>
SB	<b>Marine Supply &amp; Oil</b> PO Box 173 St. Augustine FL 32085- <b>(904) 829-2271</b>	<i>Marine Hardware/Supply</i>
SB	<b>Bayfront Marine</b> 620 21st St St. Augustine FL 32095- <b>(904) 824-8970</b>	
SB	<b>Gartner Rag Co</b> PO BOX 2144 Jacksonville FL 32203- <b>(904) 354-7364</b>	<i>Gld#19218</i>
SB	<b>Liddy's Machine Shop</b> 825 Dora St Jacksonville FL 32204- <b>(904) 354-0134</b>	<i>Machine Shop</i>
SB	<b>Hydraulics Svcs of America</b> PO BOX 6874 Jacksonville FL 32205- <b>(904) 781-9600</b>	
SB	<b>CHANDLER OIL CO INC</b> 4502 BENNETT ST Jacksonville FL 32206- <b>(904) 353-9122</b>	<i>PETROLEUM BUSINESS (REFINED PRODUCTS) GAS, DIESEL, MOTOR OIL AND KEROSENE.</i>
SB	<b>Crane &amp; Rigging Svc</b> PO BOX 6369 Jacksonville FL 32236-	

<b>BusSize</b>	<b>Company</b>	<b>Description</b>
SB	<b>Action Welding Supply</b> PO BOX 37089 Jacksonville FL 32236-	<i>Welding</i>
SB	<b>STRATE WELDING SUPPLY CO INC</b> 29 S MCDUFF AVE Jacksonville FL 32254- <b>(904) 388-2611</b>	<i>WELDING EQUIPMENT, INDUSTRIAL GASES, MEDICAL GASES, RESEARCH GASES, LABORATORY CALIBRATION GASES.</i>
SB	<b>ANDERSON RENTALS INCORPORATED</b> PO BOX 765 MIMS FL 32754- <b>(800) 553-2213</b>	<i>RENTALS AND SERVICE PORTABLE CHEMICAL TOILETS, MOBILE OFFICE TRAILERS, SHEDS, TOILET TRAILERS AND TOILET/SHOWER COMBINATION TRAILERS. PROVIDING RESTROOM FACILITES FOR CONSTRUCTION, SPECIAL EVENTS OR SPECIAL NEEDS FOR SHORT TERM</i>
SB	<b>Merlin Fasteners Inc</b> 10531 Satellite Blvd Orlando FL 32837- <b>(407) 438-5725</b>	<i>Bolts, Nuts, Screws, etc.</i>
SB	<b>Aerial Photography</b> 618 NE 26th St Ft Lauderdale FL 33305- <b>(954) 568-0484</b>	<i>Gld#6659 Aerial Photography</i>
SB	<b>Mrs. G Diving Specialists Inc</b> 1041 SW 75th Terr Plantation FL 33317- <b>(954) 797-0062</b>	<i>Diving Services</i>
SB	<b>Kissimmee Hose &amp; Hydraulic Inc</b> 2311 Clay St Kissimmee FL 34741- <b>(407) 846-6215</b>	<i>Hydraulic hose mfg &amp; repairs</i>
SB	<b>Turner Industrial Supply</b> 5000 Orange Ave Ft. Pierce FL 34947- <b>(772) 464-4550</b>	<i>Gld#40709 Industrial Supplier</i>

<b>BusSize</b>	<b>Company</b>	<b>Description</b>
<b>SB</b>	<b>A-1 Metal Supply Co</b> 5000 Orange Ave Ft. Pierce FL 34947- (772) 464-8600	<i>Gld#6209 Metals</i>
<b>SB</b>	<b>Port Petroleum</b> PO BOX 2638 Ft Pierce FL 34954- (305) 522-1182	<i>Fuel</i>
<b>SB</b>	<b>Meridian Marine Transport</b> 4355 NE Hyline Drive Jensen Beach FL 34957- (561) 334-2063	<i>Gld#27192 Towing &amp; Tugboat Service</i>
<b>SB</b>	<b>Maritime Marine Group, Inc (Tug &amp; Barge)</b> 9150 SW Pennsylvania Ave Stuart FL 34997- (800) 441-3835	<i>Gld#27442 Towing/Tugboat Service</i>
<b>SB</b>	<b>Clean All Products Inc</b> 2201 SE Indian St, Unit H8 Stuart FL 34997- (561) 220-3043	<i>Mfg of rags and janitorial chemicals(rags &amp; wiping clothes)</i>
<b>SDB</b>	<b>Environmental Safety Awareness, LLC</b> 513 North Eglin Parkway Fort Walton Beach FL 32547- (850) 864-2313	<i>Environmental Assessments, Hazardous Waste Mgt, Safety Compliance, Environmental consultants, remediation, OSHA Training courses.</i>
<b>SDB/VOSB</b>	<b>Infrastructure Engineers Inc</b> 1211 12th St St. Cloud FL 34769- (407) 957-1660	<i>Commercial Diving, Underwater Inspection</i>
<b>SDB/VOSB/WOSB</b>	<b>Remsa Inc</b> 12829 Jefferson Ave, Ste 108 Newport News VA 23608-3057 (757) 833-7160	<i>Gld#34703 Disposal &amp; Inspection, Endangered Species Monitoring, Trawling.</i>

<b>BusSize</b>	<b>Company</b>	<b>Description</b>
<b>SDB/WOSB</b>		
	<b>Lake Michigan Contractors, Inc</b> 2440 SE Federal Highway, Ste 112 Stuart FL 34997- (800) 531-9325	<i>Towing, Tugboats, Freight Transport by water, Barges, dredging, Construction of: breakwaters, canals, channels, cofferdams, dikes, docks, jettys piers, pile driving, rock removal, salvage of vessels.</i>
<b>SDVOSB</b>		
	<b>Island Compasses</b> 2256 Orange Ave Orange Pk FL 32073- (904) 269-3810	23611
<b>SDVOSB</b>		
	<b>M/V Marine Inc</b> 826 Talleyrand Ave Jacksonville FL 32206- (904) 821-9384	26780
<b>SDVOSB/WOSB</b>		
	<b>Stroud Diving &amp; Hydrography (Marine Engr Sys)</b> 5030 Old Kings Rd, One Mesco Plaza Jacksonville FL 32254- (904) 355-1777	Gld#38596
<b>SDVOSB/WOSB</b>		
	<b>Int'l Towing &amp; Salvage Inc.</b> PO BOX 704 Cape Canaveral FL 32920- (321) 799-8697	<i>Gld#23426 Marine Towing &amp; Salvage Crewboat Svc, Tug&amp;Barge, Diving, video, Welding Underwater, Surveying.</i>
<b>VET</b>		
	<b>Sun State Marine Svc Inc</b> PO Box 1167 Green Cove Springs FL 32043- (904) 264-6582	38700
<b>VOSB</b>		
	<b>New River Nets</b> 140 Charles Creek Rd Snead's Ferry NC 28460- (910) 327-1321	<i>GLD#30172---ROPE, STAINLESS STEEL CABLE, MAKE NETS OF ALL TYPES. DISTRIBUTES SWIVELS, CABLE CLAMPS, THIMBLES, BLOCKS, GLOVES, SCREWS, BOLTS, FLOATS, TURNBUCKLES</i>
<b>VOSB</b>		
	<b>Durocher Dock &amp; Dredge</b> 1720 Adams St (Cheboygan MI-Main Ofc) Jacksonville FL 32202- (231) 627-5633	<i>Dredging, 16476</i>

<b>BusSize</b>	<b>Company</b>	<b>Description</b>
<b>VOSB</b>	<b>W&amp;O Supply Inc.</b> 3485 Evergreen Ave Jacksonville FL 32206- <b>(904) 354-6161</b>	<i>Gldd#42205 Valves, Pipe Fittings</i>
<b>VOSB</b>	<b>Marine Industrial Service</b> 806 Talleyrand Ave Jacksonville FL 32206- <b>(904) 350-0006</b>	<i>Gld#27311 Environmental Response, Disposal, Industrial Cleaning.</i>
<b>VOSB</b>	<b>Logan Diving</b> 5731 SAINT AUGUSTINE RD Jacksonville FL 32207- <b>(904) 731-0000</b>	<i>DIVING, MARINE CONSTRUCTION, HYDROGRAPHIC SURVEYS, CATHODIC PROTECTION, MARINE ENGINEERING, UNDERWATER SURVEYS AND REPAIRS TO PIPELINES. DOCKING FACILITIES, HYDROELECTRIC DAMS, STEAM PLANTS, BLUEPRINT SERVICE, EXPERT</i>
<b>VOSB</b>	<b>West Florida Wire Rope</b> 1901 East Ave Panama City FL 32405- <b>(850) 769-1120</b>	<i>42947</i>
<b>VOSB</b>	<b>Blanchard Machinery</b> 14301 NE19th Ave N.Miami FL 33181- <b>(407) 833-4634</b>	<i>9931</i>
<b>VOSB</b>	<b>Florida Level &amp; Transit</b> 809 Progresso Dr Ft Lauderdale FL 33304- <b>(954) 763-5300</b>	<i>Gld#18390--Sale of surveying instruments, surveying field supplies, drafting supplies, drafting instruments, etc.</i>
<b>VOSB</b>	<b>Resolve Towing &amp; Salvage</b> PO BO X165485 Pt Everglades FL 33316- <b>(954) 764-8700</b>	<i>Towing &amp; Tug Service Gld#34768</i>
<b>VOSB/WOSB</b>	<b>AJAX FASTENERS AND TOOLS COMPANY IN</b> 1500 E 8TH ST Jacksonville FL 32206- <b>(904) 353-4783</b>	<i>NUTS, BOLTS, WASHERS, STEEL-ALLOY, STAINLESS, BRASS, ALUMINUM, MONEL, RIVETS, SOLID - POP &amp; RIVETING TOOLS SCREWS, STEEL STAINLESS BRASS ALUMINUM NYLON POWER TOOLS MILWAUKEE BOSCH &amp; PORTER CABLE CONSTRUCTION AND SAFETY SUPPLIES</i>

<b>BusSize</b>	<b>Company</b>	<b>Description</b>
<b>VOSB/WOSB</b>		
	<b>BETECH INTL CORP</b> 13170-58 ATLANTIC BLVD JACKSONVILLE FL 32225- (888) 293-1330	<i>MATERIAL SUPPLIER, INDUSTRIAL SUPPLY, DURABLEGOODS, ELECTRICAL, ELECTRONIC, EQUIPMENT, HARDWARE, INDUSTRIALSUPPLY, INSTRUMENT, MACHINERY, NONDURABLEGOODS,</i>
<b>WOSB</b>		
	<b>Brandies Ace Hardware Inc</b> PO BOX 97 Callahan FL 32011-0097 (904) 879-3456	<i>HARDWARE STORE **Hardware, paint, lumber, all types of building hdwr,lawn,garden.....</i>
<b>WOSB</b>		
	<b>Judy &amp; Gibson's Construction &amp; Maint Inc</b> 1751 Wilder Place Fernandina Beach FL 32034- (904) 261-2500	
<b>WOSB</b>		
	<b>Florida Petroleum Corp</b> PO BOX 1405 Fernandina Beach FL 32035- (904) 355-2030	<i>Gld# 18411</i>
<b>WOSB</b>		
	<b>Florida Petroleum Corp</b> PO BOX 1405 Fernandina FL 32035-1405 (904) 261-3200	<i>Gld#18411--Lube Oils, Greases, Industial, Auto, MARINE, MOTOR OILS, GEAR OILS, CUTTING OILS, HYDRAULIC OILS, Synthetic oils and general purpose type lubricants and preservatives.</i>
<b>WOSB</b>		
	<b>Lift Equipment Service Inc</b> 369 Blanding Blvd, Ste #912 Orange Park FL 32073-4324 (904) 272-1202	<i>Forklift Service &amp; Repair, Hydraulic Lift Service &amp; Repair.</i>
<b>WOSB</b>		
	<b>Lighthouse Entp Inc</b> 2974 Lents Road Yulee FL 32097-2336 (904) 261-3004	<i>Site Work, Trucking, Grading,Erosion control sand bagging for beaches, underground utilities, base&amp;subbase roadwork,</i>
<b>WOSB</b>		
	<b>Wells Office Supply</b> 1044 Edgewood Ave S Jacksonville FL 32205- (904) 388-0718	<i>Office supplies, new/used furniture</i>

<b>BusSize</b>	<b>Company</b>	<b>Description</b>
<b>WOSB</b>	<b>Pier 17 Marine</b> 4619 Roosevelt Blvd Jacksonville FL 32210- (904) 387-4669	<i>Marine Hardware Store</i>
<b>WOSB</b>	<b>ARLINGTON BUSINESS EQUIPMENT</b> 5837 COMMERCE ST JACKSONVILLE FL 32211- (904) 743-3252	<i>OFFICE EQUIPMENT, cash registers, toner supplies, inkjet supplies, ribbons, typewriters, etc.</i>
<b>WOSB</b>	<b>Arlington Heavy Hauling</b> 5860 Arlington Rd Jacksonville FL 32211- (904) 745-5996	<i>Gld#7942 -- short haul, regional trucking.</i>
<b>WOSB</b>	<b>Liberty Marine Service</b> PO BOX 60941 Jacksonville FL 32236- (904) 695-2577	
<b>WOSB</b>	<b>L&amp;R TOOL COMPANY INC</b> PO BOX 50364 JACKSONVILLE BEA FL 32240- (904) 249-3657	<i>INDUSTRIAL TOOLS AND SUPPLIES, CUTTING TOOL SPECIALISTS, CARBIDE INSERTS, DIE SETS, MILLING PARTS, DRILLS, TAPS, BORING TOOLS, SAWS, REAMERS, MICROMETERS, GAUGES, HAND TOOLS, LATHE CHUCKS, LATHE PARTS, TAPERS, END MILLS, THREAD TAPS,</i>
<b>WOSB</b>	<b>BOGGS AEROSPACE GASES</b> 620 MAIN ST TITUSVILLE FL 32796- (321) 267-0672	<i>COMPRESSED INDUSTRIAL GASES, MEDICAL GASES, SPECIALTY GASES, CALIBRATION GASES, ATMOSPHERIC GASES, WELDING GASES, LIQUID ARGON, LIQUID OXYGEN, LIQUID NITROGEN, ALL ITEMS RELATING TO THE ABOVE, WELDING SUPPLIES, SAFETY EQUIPMENT,</i>
<b>WOSB</b>	<b>Atlantic Wire &amp; Rigging Inc</b> PO BOX 1249 Sharpes FL 32959- (321) 633-1552	<i>Wire Rope &amp; Wire Rope Slings, Nylon Slings, Chain Assy, Hardware, Rigging &amp; Tie Down's, Nylon Straps Assy, Safety Tools &amp; Equipment.</i>
<b>WOSB</b>	<b>DB Ecological Svcs Inc.</b> 1012 SW 7th St Boca Raton FL 33486- (561) 376-5502	<i>Gld#14922 Turtle Observing/Environmental Monitoring, Mitigation, Endangered Species &amp; Animal Surveys, biological surveys.</i>

<b>BusSize</b>	<b>Company</b>	<b>Description</b>
<b>WOSB</b>	<b>Island Hopper Boats Inc</b> PO BOX 3958 Ft Pierce FL 34948- (407) 468-6796	<i>USCG Certified Vessels, Cargo Vessels, Dive Boats</i>
<b>WOSB</b>	<b>McCulley Marine Services</b> 2419 Tamarind Drive Ft. Pierce FL 34949- (772) 489-6069	<i>Gld#26494 Towing/Tugboat Services, Artificial reef construction, over water drilling, Cargo Svc to Bahamas &amp; Caribbean.</i>
<b>WOSB/SDVSB</b>	<b>MARINE ENGINEERING SYSTEMS CO INC</b> 5030 OLD KINGS RD Jacksonville FL 32254- (904) 355-1777	<i>DIVING, UNDERWATER CONSTRUCTION AND INSPECTION OF DAMS, POWER PLANTS, BRIDGES, PIPELINES OR MARINE STRUCTURES; REMOTE OPERATED VEHICLES (ROV); COMPUTER AIDED DRAFTING (CAD) IN AUTOCAD FORMAT; SHIP AND</i>
<b>WOSB/VOSB</b>	<b>American Products</b> 1049 SE Holbrook Ct Pt St Lucie FL 34952- (800) 340-3866	<i>Oil absorbents, oil containment socks &amp; oil solidifiers &amp; encapsulators, oil absorbing pads, oil spill kits, organic oil absorbents, organic industrial cleaners &amp; degreasers.</i>
<b>WOSB/VOSB</b>	<b>Encore Underwater Inc</b> 2457 S E Carpenter St Port St. Lucie FL 34984- (561) 336-7193	<i>Diving Svcs Construction, Inspection, Repair, Cleaning, Video Photo Doc</i>
<b>WOSB/VOSB</b>	<b>Marine &amp; Marine Life</b> 5988 SE Kelsey Ct Port Orchard WA 98367- (360) 769-5934	<i>Gld#27303 Endangered Species Monitoring</i>

October 2003 - Identifiable Firms for Project Solicitation Number #DACW17-03-B-0017

BusSize	Company	Description
SB		
	<b>Coastwise Consulting</b> 173 Virginia Ave Athens GA 30601- (706) 543-6859	<b>Gl#13265 Turtle Observing, Environmental Monitoring.</b>
LB		
	<b>Colonial Oil Industries</b> 101 North Lathrop Ave Savannah GA 31402-0576 (912) 236-1331	<b>Gl#13422 Fuel Supplier - (Fuel will be obtained from Jacksonville location)</b>

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Base & Option A  
October 29, 2003

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**Appendix A.****Supplemental Page****Separate Goals (Base, Option A)****Base Goals**

- a. Total estimated dollar value for the Base is \$487,930.00.
- b. Total Estimated dollar value and percentage of planned subcontracting with small business concerns: \$353,261.00 - 72.4%.
- c. Total dollars planned to be subcontracted to Small Disadvantaged Business Concerns: \$50,745.00 - 10.4%. This amount includes Historical Black Colleges/Minority Institutions (HBCU/MI).
- d. Total Dollars planned to be subcontracted to Women-Owned Small Business Concerns: \$52,696.00 - 10.8%.
- e. Total Dollars planned to be subcontracted to Hubzone Concerns: \$15,126.00 - 3.1%.
- f. Total Dollars planned to be subcontracted to Veteran-Owned Small Business Concerns: \$19,517.00 - 4%.
- g. Total Dollars planned to be subcontracted to Service-Disabled Veteran-Owned Small Business Concerns: \$14,638.00 - 3%.

**Option A Goals**

- g. Total estimated dollar value for the Base is \$88,166.80.
- h. Total Estimated dollar value and percentage of planned subcontracting with small business concerns: \$63,832.00 - 72.4%.
- i. Total dollars planned to be subcontracted to Small Disadvantaged Business Concerns: \$9,169.00 - 10.4%. This amount includes Historical Black Colleges/Minority Institutions (HBCU/MI).
- j. Total Dollars planned to be subcontracted to Women-Owned Small Business Concerns: \$9,522.00 - 10.8%.
- k. Total Dollars planned to be subcontracted to Hubzone Concerns: \$2,733.00 - 3.1%.
- l. Total Dollars planned to be subcontracted to Veteran-Owned Small Business Concerns: \$3,527.00 - 4%.
- g. Total Dollars planned to be subcontracted to Service-Disabled Veteran-Owned Small Business Concerns: \$2,645.00 - 3%.